Get to Know
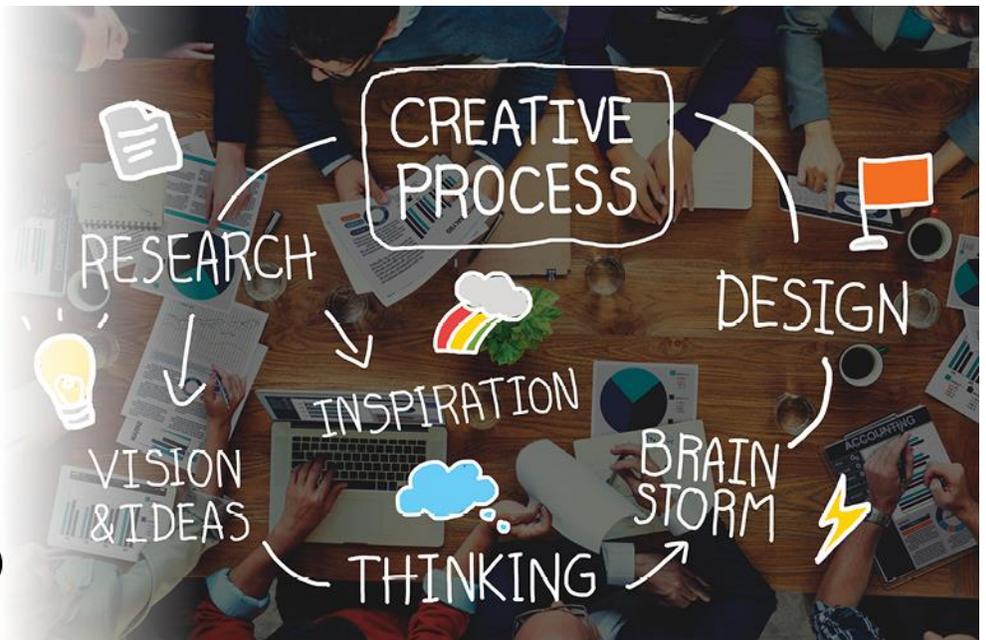
Linda

Linda Evans
Account Manager
Email: levans@hubpen.com

Q: What do you think are the best skills that you bring to your job?
A: Conscientious, self-motivated, results oriented, solution focused individual who enjoys working with customers and helping them grow their business with their clients.

Q: How long have you been working in your field?
A: 26 years (23 in the wearables industry) 3 ½ years with HUB Pen

Q: What is your biggest accomplishment?
A: On a personal level, my biggest accomplishment was graduating from college with a BS in Education while raising two children. On a business level, at the Wearables Company I worked for, I accomplished my goal of being the #1 Inside Sales Rep of the Year for 2014 based on sales volume/metrics.

Q: What is your favorite promotional product and why?
A: I would have to say pens. Pens never go out of style; everyone uses pens on a daily basis. I like pens that give you more for your money, specifically our Triple Function pens. They are great for any industry.

Q: What problems do you consistently solve for your clients?
A: Most customers want a high end pen with the lowest price possible; working with customers to let them know the perceived value of a pen and how it can fill their client's needs even though it may not necessarily be the lowest price.

Q: What is a typical day like for you?
A: Crazy! My days are always different but for the most part, I reach out to customers to find out more about their business so I can determine how I can best assist them. Working on volume quotes, helping customers choose a pen for their customers, updating the training manual when necessary.

Q: What are you happiest doing, when you're not working?
A: I am an avid reader (especially novels) Love Nora Roberts and Karen White. I also love going to Cape Cod on weekends during the summer.

Q: What is your favorite food?
A: Roast turkey dinner with all the fixings.

Q: What is your favorite place you've ever visited?
A: San Diego, CA