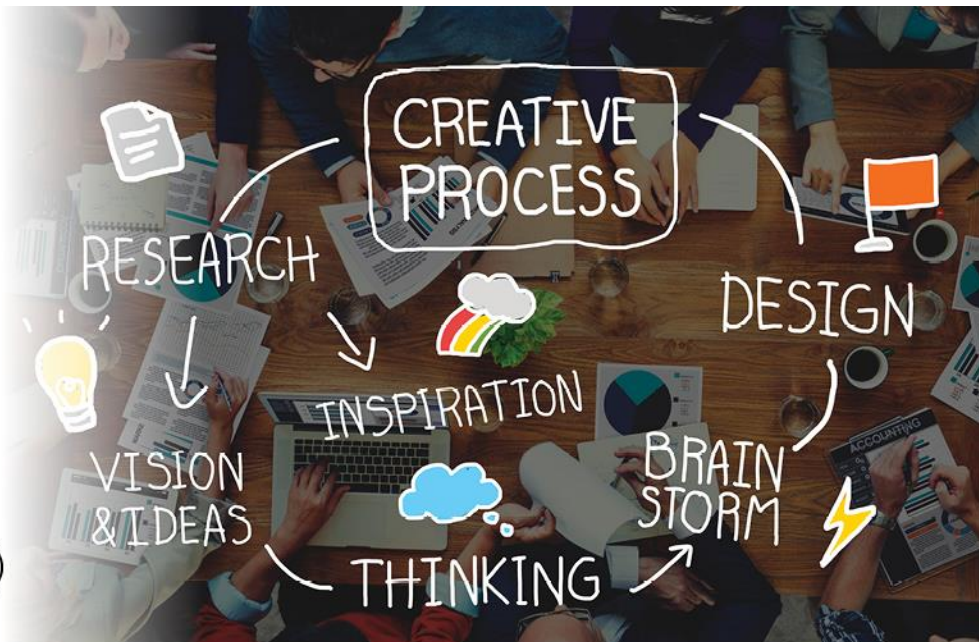


Get to Know

Know

Anthony



Anthony Abatzis
Sales Executive
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Q: What do you think are the best skills that you bring to your job?

A: Can-do attitude, reliability and teamwork. I'm also a killer salesperson!

Q: How long have you been working in your field?

A: Almost 7 years.

Q: What is your biggest accomplishment?

A: Personal-Buying my first house and having my first baby
Professional-Climbing from nightshift QC operator to Senior Sales Executive in the company within these 7 years

Q: What is your favorite promotional product and why?

A: Beacon L224LED LED Light keychain-It's compact, affordable, and effective; I use it all the time. Love this product.

Q: What problems do you consistently solve for your clients?

A: Finding the right products for the specific situation, alternative art layout options, quick virtuals, pricing and/or production time flexibility. Here's a very recent email from an Epromos rep, who I helped close an order with some aggressive pricing and super speedy virtuals (it also sums up the relationships I try to build with my customers): "WOOT WOOT! Anthony is awesome!"

Q: What is a typical day like for you?

A: Emails/voicemails in the morning, touching base with MLRs and general planning in the afternoon, more emails after that, I try to squeeze in some outgoing calls when possible, creative time and catching up on LinkedIn and then go home to my wife and dog to cook a hearty meal.

Q: What are you happiest doing, when you're not working?

A: Playing music and watching movies.

Q: What is your favorite food?

A: Greek food-specifically, my mom's Pastitsio.

Q: What is your favorite place you've ever visited?

A: Eresos, Greece -where my family comes from, my favorite place in the world.